



IRWA has nearly 50 courses, which serves a variety of professional needs. IRWA categorizes courses based on specific content, which usually correspond with the disciplines of the right of way profession: 100 Basic, 200 Communication and Negotiation, 300 Management, 400 Appraisal, 500 Relocation, 600 Environment, 700 Property (Asset) Management, 800 Law, and 900 Engineering.

Courses are grouped below into three different classifications, which are based on recommended prerequisite and experience level (in parenthesis).

BEGINNING COURSES: CAN BE CHALLENGED –10 TOTAL

Qualifying Education Credit Units for the Right of Way Agent Certification *must* be earned from those courses listed below while Qualifying Education Credit Units for the Associate Right of Way Professional and the Right of Way Professional Certifications *may* be earned from those courses listed below.

- 100 [32 Credit Units] Principles of Land Acquisition
- 100C [32 Credit Units] Principles of Land Acquisition – Canadian Content
- 105* [8 Credit Units] The Uniform Act Executive Summary (C-500 previously)
- 200* [16 Credit Units] Principles of Real Estate Negotiation
- 213* [8 Credit Units] Conflict Management
- 400* [16 Credit Units] Principles of Real Estate Appraisal
- 400C [16 Credit Units] Principles of Real Estate Appraisal – Canadian Content
- 402* [8 Credit Units] Introduction to the Income Capitalization Approach
- 600* [8 Credit Units] Environmental Awareness
- 600C [8 Credit Units] Environmental Awareness – Canadian Content
- 700* [16 Credit Units] Introduction to Property/Asset Management (6-12 months experience)
- 800* [16 Credit Units] Principles of Real Estate Law
- 800C [16 Credit Units] Principles of Real Estate Law – Canadian Content
- 900 [16 Credit Units] Principles of Real Estate Engineering
- 900C [16 Credit Units] Principles of Real Estate Engineering – Canadian Content

ETHICS COURSES: – CANNOT BE CHALLENGED OR SUBSTITUTED – 2 TOTAL

- 103* [8 Credit Units] Ethics and the Right of Way Profession
- 104* [8 Credit Units] Standards of Practice for the Right of Way Professional

* Those marked with an asterisk are available online.



INTERMEDIATE COURSES: CANNOT BE CHALLENGED – 24 TOTAL

Qualifying Education Credit Units for the Associate Right of Way Professional Certification *must* be earned from those courses listed below. Qualifying Education Credit Units for the Right of Way Professional Certification and the Senior Right of Way Professional Designation *may* be earned from those courses listed below.

- 201 [24 Credit Units] Communications in Real Estate Acquisition (bring case study)
- 203 [16 Credit Units] Alternative Dispute Resolution
- 207 [16 Credit Units] Practical Negotiations for U.S. Federal Funded Land Acquisitions
- 209 [16 Credit Units] Negotiating Effectively with a Diverse Clientele
- 215 [16 Credit Units] Right of Way Agent's Development Program
- 219 [16 Credit Units] Introduction to Presentation, Instruction and Facilitation
- 230 [8 Credit Units] Oil & Gas Land Basics & Related Surface Rights Issues
- 303* [16 Credit Units] Managing the Consultant Process
- 304 [8 Credit Units] When Public Agencies Collide
- 403* [8 Credit Units] Easement Valuation (C400)
- 406A* [16 Credit Units] 15-Hour National USPAP Course- Uniform Standards of Professional Appraisal Practice
- 410 [8 Credit Units] Reviewing Appraisals in Eminent Domain (C400)
- 431 [8 Credit Units] Problems in the Valuation of Partial Acquisitions
- 501 [16 Credit Units] Residential Relocation Assistance
- 502 [16 Credit Units] Business Relocation
- 503 [8 Credit Units] Mobile Home Relocation (C501)
- 504 [16 Credit Units] Computing Replacement Housing Payments (C501 + 2 years relocation assistance experience)
- 603 [8 Credit Units] Understanding Contamination in Real Estate (C600)
- 603C [8 Credit Units] Understanding Contamination in Real Estate (C600) – Canadian Content
- 604 [8 Credit Units] Environmental Due Diligence and Liability (C600)
- 701 [16 Credit Units] Property/Asset Management: Leasing (C700 + basic knowledge of property management functions)
- 703 [8 Credit Units] Real Property/Asset Management
- 801* [16 Credit Units] Land Titles (1 year right of way experience)
- 801C [16 Credit Units] Land Titles (1 year right of way experience) – Canadian Content
- 803 [16 Credit Units] Eminent Domain Law Basics for Right of Way Professionals (1 year right of way experience)
- 901 [8 Credit Units] Engineering Plan Development and Application (C100 or C 900 or basic understanding of engineering terminology and principles + 2 years engineering experience)



ADVANCED COURSES/SESSIONS: CANNOT BE CHALLENGED – 10 TOTAL

Qualifying Education Credit Units for the Right of Way Professional Certification and the Senior Right of Way Professional Designation *may* be earned from those courses listed below.

- 205 [16 Credit Units] Bargaining Negotiations (C-100, C-200 and C-201 or 2 years acquisition experience)
- 409 [8 Credit Units] Integrating Appraisal Standards (C-400 and bring case study)
- 417 [16 Credit Units] Valuation of Contaminated Real Estate (C-400, understand valuation process and use financial calculator)
- 421 [32 Credit Units] The Valuation of Partial Acquisitions (C-400 + 1 year appraisal experience)
- 421C [32 Credit Units] The Valuation of Partial Acquisitions (C-400 + 1 year appraisal experience) – Canadian Content
- 505 [8 Credit Units] Advanced Residential Relocation Assistance (C-501 + 2 years relocation assistance experience)
- 506 [16 Credit Units] Advanced Business Relocation Assistance (C-502 + 2 years relocation assistance experience)
- 606 [8 Credit Units] The Environmental Process (C-600)
- 606C [8 Credit Units] The Environmental Process – Canadian Content (C-600C)
- 802* [8 Credit Units] Legal Aspects of Easements (1 year right of way experience)
- 802C [8 Credit Units] Legal Aspects of Easements (1 year right of way experience) – Canadian Content
- 804 [8 Credit Units] Skills of Expert Testimony (have 1 year right of way experience) – C-214 previously
- 902 [8 Credit Units] Property Descriptions (C-900 or 2 years right of way engineering experience + be familiar with use of engineering scale, protractor and handheld calculator)

*** Those marked with an asterisk are available online.**



DEACTIVATED COURSES - these courses are no longer available, but if successfully completed in the past, may be applied towards certification and designation as indicated below:

BEGINNING COURSES: Qualifying Education Credit Units from list below *may* be applied for the Right of Way Agent, the Associate Right of Way Professional or Right of Way Professional Certifications.

- 101A [24 Credit Units] Principles of Real Estate Acquisition and Appraisal
- 101E [24 Credit Units] Principles of Real Estate Engineering
- 101L [16 Credit Units] Principles of Real Estate Law
- 101N [16 Credit Units] Principles of Real Estate Negotiation
- 203 [16 Credit Units] Transactional Analysis: A communication skill
- 204 [24 Credit Units] Group Communications
- 210 [8 Credit Units] Nonverbal Communications
- 211 [8 Credit Units] Effective Written Communications
- 212 [8 Credit Units] Creatively Solving Problems in Groups
- 220 [16 Credit Units] Cultural Awareness
- 602 [16 Credit Units] Project Development and the Environmental Process
- 702 [8 Credit Units] Land Management

INTERMEDIATE COURSES: Qualifying Education Credit Units from list below *may* be applied for the Associate Right of Way Professional or the Right of Way Professional Certifications and the Senior Right of Way Professional Designation.

- 206 [16 Credit Units] Presentation Skills
- 218 [16 Credit Units] Linear Acquisition for non-transportation
- 222 [8 Credit Units] Negotiating for Interests on Native Lands in Canada – Canadian Content
- 301 [24 Credit Units] Leadership Skills for ROW and Real Property Professionals
- 302 [8 Credit Units] Team Building
- 303 [8 Credit Units] Real Property Asset (number conflict with current 303)
- 404 [48 Credit Units] Appraisal Theory and Principles
- 405 [48 Credit Units] Applications of Appraisal Principles
- 407 [8 Credit Units] Valuation of Contaminated Properties
- 408C [16 Credit Units] Valuation of Native Lands in Canada
- 601 [32 Credit Units] Environmental Consideration



ADVANCED COURSES/SESSIONS: Qualifying Education Credit Units from the list below *may* be applied for the Right of Way Professional Certification and the Senior Right of Way Professional Designation.

- 202 [24 Credit Units] Interpersonal Relations of Real Estate Acquisition
- 401 [40 Credit Units] The Appraisal of Partial Acquisitions