



MEETING MINUTES
International Executive Committee
January 12, 2020, 8:00am PST (GMT-8)
Video Conference

Our Purpose: *We improve people's quality of life through infrastructure development.*

Mission: *We empower professionals by elevating ethics, learning, and a standard of excellence within the global infrastructure real estate community.*

Core Values:

- **Integrity:** *We are role models that embody the highest standard of ethical practice.*
- **Excellence:** *We constantly improve our products, our services and ourselves.*
- **Flexibility:** *We embrace our continually changing environment to adapt to the needs of our stakeholders.*
- **Collaboration:** *We engage our members, partners, and other stakeholders to build a shared body of knowledge and experience.*
- **Leadership:** *We shape our future through courage, clarity, and transparency.*

Welcome and Call to Order: The International Executive Committee (IEC) leadership meeting was called to order at 8:03 a.m. (PST) by Sharon Slauenwhite, SR/WA, President who then overviewed the agenda.

Roll Call: Fredrick "Fred" Easton, SR/WA, Secretary, called roll. Those in attendance:

IEC Members in Attendance:

Sharon Slauenwhite, SR/WA..... President
Jacob "Jake" Farrell, SR/WA President Elect
James Olschewski, SR/WA..... Vice President
Judy Jones, SR/WA Treasurer
Fredrick "Fred" Easton, SR/WA..... Secretary
Dave Arnold, Esq. General Counsel
Charlie Nobles CEO

Staff in Attendance:

Tim Drennan Field Operations Manager

Minutes

Minutes from 12/15/20, 12/29/20 & 01/05/21 were distributed by email over the last few weeks.

MOTION: President Elect Farrell moved to approve the minutes as presented, Treasurer Jones seconded the motion. Motion approved by unanimous assent.

Bulk Education Proposal

CEO Nobles and Mr. Drennan presented a proposal for bulk education pricing. The proposal was not to discount what companies are already spending, but to provide a "stretch goal" giving them discounts if they expend beyond their current education spending. The committee discussed the proposal in detail, some changes were asked for, including addition of a method to measure success section. Mr.

Drennan to revise and resend by next IEC meeting. As the discount is proposed to apply to Chapter revenue, several IEC members called for approval by IGC, as such the revised proposal will be added to next IGC meeting agenda for review and approval.

Vantaggio Contract

CEO Nobles discussed current status of the contract, which will be an extension of 3 months (currently what is in the budget). Counsel Arnold stated that contract extension could be by written email from CEO with consultant reply that the extension is understood and agreed to. Additionally, the committee discussed the amount that they are asking to increase the current consultant budget by. Consensus was to move forward on scheduling the IGC call for approval.

Budget Discussion

President Slauenwhite discussed status of the staff reviews and potential effects on this year and the future budget.

-- At 9:00 a.m. President Slauenwhite motioned to move to executive session to discuss Human Resource issues, President Elect Farrell seconded the motion. The motion passed by unanimous acclamation. The IEC ended the executive session at 9:48 a.m. There was nothing to report from the executive session.

Other Business

CEO Nobles discussed that proposal for coaching and phone reimbursement issues are still pending. Committee discussed need for a longer meeting soon as there are other items as well. President Slauenwhite suggested a "to-do" list be put together of the pending items.


Next Meeting and Adjourn

Next IEC Meeting is 1/26/2021. President Slauenwhite adjourned the meeting at 9:56 a.m.

Summary of major action items

WHO	WHAT	WHEN
Sharon	Arrange for a Doodle poll to schedule IGC meeting	ASAP
Judy	Revise memo with final numbers for the consultant inc.	ASAP
Tim/Charlie	Revise bulk education proposal	1/26/2021
Sharon	Prepare potential agenda for a longer IEC Meeting	1/29/2021
Sharon	Prepare ongoing to-do list for IEC actions/discussions	ongoing

Respectfully submitted,



Fred Easton, PLS, SR/WA, R/W-AMC
International Secretary

1-30-2021
Date