Key Measures FY 2026 - 27

		Jul 2024 Actual	Jul 2025 Actual	Jul 2026 Actual	Jul 2026 Budget	% of Budget		Budget Change	Last Year Change	2026 - 27 vs. 2024 - 25
Income & Expense	Total Income	$341,088	$333,029	$338,713	$373,738	91%	July-26	(35,025)	5,684	(2,375)
	Total Expenses	$293,985	305,996	$350,173	$381,561	92%		(31,387)	44,177	56,188
	Net Ordinary Income	$47,103	$27,033	($11,460)	($7,823)	146%		(3,637)	(38,493)	(58,564)
	Net Income	$80,722	$46,519	($61,566)	($7,823)	787%		(53,743)	(108,085)	(142,287)
Membership	Membership Income	149,343	158,739	155,312	155,274	100%		38	(3,427)	5,969
	Number of Members: (Agencies, Corporate, Senior & Regular)	7,498	7,614	7,128	6,774	105%		354	(486)	(370)
	Total Number of Members (All Dues Paying Members)	7,710	7,800	7,289	6,935	105%		354	(511)	(421)
Education	Course Income: (Classroom & Virtual Courses)	$65,467	$67,312	$49,812	$79,240	63%		(29,428)	(17,500)	(15,655)
	Courses Held	30	31	23	27	85%		(4)	(8)	(7)
	Number of Class Participants	313	335	242	373	65%		(131)	(93)	(71)
	Average Class Size	10.4	10.8	10.5	13.8	76%		(3.3)	(0.3)	0.1
	Course Income: (IRWA Online Courses)	$86,395	$79,740	$87,395	$69,436	126%		17,959	7,655	1,000
	Number of Online Participants: (IRWA Courses)	298	270	292	231	126%		61	22	(6)
Credentialing	Credentialing Income	$5,215	$5,990	$5,505	$7,219	76%		(1,714)	(485)	290
	Designated (SRWA)	1,590	1,531	1,446	1,473	98%		(27)	(85)	(144)
	Certified (Other Than SRWA)	1,521	1,554	1,532	1,442	106%		90	(22)	11