Key Measures FY 2026 - 27

September-26

		Jul to Sep 2024 Actual	Jul to Sep 2025 Actual	Jul to Sep 2026 Actual	Jul to Sep 2026 Budget	% of Budget	Budget Change	Last Year Change	2026 - 27 vs. 2024 - 25
Income & Expense	Total Income	$1,108,981	$1,130,370	$1,072,075	$1,170,540	92%	(98,466)	(58,295)	(36,906)
	Total Expenses	$944,553	971,993	$1,023,013	$1,139,667	90%	(116,654)	51,020	78,460
	Net Ordinary Income	$164,428	$158,377	$49,062	$30,873	159%	18,189	(109,314)	(115,366)
	Net Income	$272,465	$276,030	$33,397	$30,873	108%	2,524	(242,633)	(239,068)
Membership	Membership Income	458,169	483,296	476,034	467,706	102%	8,328	(7,262)	17,865
	Number of Members: (Agencies, Corporate, Senior & Regular)	7,660	7,744	7,379	7,199	103%	180	(365)	(281)
	Total Number of Members (All Dues Paying Members)	7,872	7,932	7,544	7,396	102%	148	(388)	(328)
Education	Course Income: (Classroom & Virtual Courses)	$245,266	$222,525	$177,134	$253,831	70%	(76,697)	(45,391)	(68,132)
	Courses Held	102	96	85	87	98%	(2)	(11)	(17)
	Number of Class Participants	1,174	1,093	882	1,225	72%	(343)	(211)	(292)
	Average Class Size	11.5	11.4	10.4	14.1	74%	(3.7)	(1.0)	(1.1)
	Course Income: (IRWA Online Courses)	$286,830	$300,360	$268,740	$239,644	112%	29,096	(31,620)	(18,090)
	Number of Online Participants: (IRWA Courses)	980	969	867	754	115%	113	(102)	(113)
Credentialing	Credentialing Income	$17,750	$19,974	$16,110	$21,656	74%	(5,547)	(3,864)	(1,640)
	Designated (SRWA)	1,599	1,548	1,461	1,489	98%	(28)	(87)	(138)
	Certified (Other Than SRWA)	1,552	1,591	1,558	1,488	105%	70	(33)	6