## ONLINE

### BASIC RIGHT OF WAY DISCIPLINES
- 100 Principles of Land Acquisition  
- 102 Elevating Your Ethical Awareness  
- 103 Principles of Land Acquisition  
- 105 The Uniform Act Executive Summary

### COMMUNICATION/NEGOTIATIONS
- 200 Principles of Real Estate Negotiation  
- 201 Communication in Real Estate Acquisition  
- 203 Alternative Dispute Resolution  
- 205 Bargaining Negotiations  
- 207 Practical Negotiations for U.S. Federal & Federally Assisted Projects  
- 209 Negotiating Effectively with a Diverse Clientele  
- 213 Conflict Management  
- 215 ROW Acquisition for Pipeline Projects  
- 218 ROW Acquisition for Electrical Transmission Projects  
- 219 Introduction to Presentation, Instruction and Facilitation  
- 225 Social Ecology: Listening to Community  
- 230 Oil/Gas Land Basics & Related Surface Rights Issues  
- 235 The Canadian Oil & Gas Industry Overview

### MANAGEMENT
- 303 Managing the Consultant Process  
- 304 When Public Agencies Collide  

### APPRAISAL
- 400, 400C Principles of Real Estate Appraisal  
- 402 Introduction to the Income Capitalization Approach  
- 403 Easement Valuation  
- 406A 15-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice  
- 406B 7-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice  
- 409 Integrating Appraisal Standards  
- 410 Reviewing Appraisals in Eminent Domain  
- 417 The Valuation of Environmentally Contaminated Real Estate  
- 421, 421C The Valuation of Partial Acquisitions  
- 431 Problems in the Valuation of Partial Acquisitions

### RELOCATION ASSISTANCE
- 501 Residential Relocation Assistance  
- 502 Non-Residential Relocation Assistance  
- 503 Mobile Home Relocation  
- 504 Computing Replacement Housing Payments  
- 505 Advanced Residential Relocation Assistance  
- 506 Advanced Business Relocation Assistance

### ENVIRONMENT
- 600, 600C Environmental Awareness  
- 603, 603C Understanding Environmental Contamination in Real Estate  
- 604 Spot On! Identifying Environmental Contamination of Property - Environmental Site Assessments: Phase I  
- 606, 606C Project Development and the Environmental Process

### PROPERTY/ASSET MANAGEMENT
- 700 Introduction to Property Management  
- 701 Property/Asset Management: Leasing  
- 703 Real Property/Asset Management  

### REAL ESTATE LAW
- 800, 800C Principles of Real Estate Law  
- 801 United States Land Titles  
- 801C Canadian Land Titles  
- 802, 802C Legal Aspects of Easements  
- 803 Eminent Domain Law Basics for Right of Way Professionals  
- 803C Expropriation Law Basics for Right of Way Professionals  
- 804 Skills of Expert Testimony

### ENGINEERING
- 900, 900C Principles of Real Estate Engineering  
- 901 Engineering Plan Development and Application  
- 902 Property Descriptions

### SR/WA REVIEW STUDY SESSION
- SR/WA: SR/WA Review Study Session  
- SR/WAC: SR/WA Review Study Session (Canadian)

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