THE RIGHT AUDIENCE
At Right of Way Magazine, our mission is to serve as an invaluable resource for right of way professionals involved in these four core industries:

- Oil and Gas Pipeline
- Electric and Utilities
- Transportation
- Public Agencies

IMPACTFUL EDITORIAL
Published by the International Right of Way Association, the magazine reports on the most relevant and challenging issues facing our industry today. Topics include negotiations, relocation, pipeline, industry trends, news, best practices and regulations affecting the right of way professional.

BENEFITS OF ADVERTISING
Around the world, billions of dollars are expended annually in the acquisition, management and transfer of right of way. As the only publication dedicated solely to right of way professionals worldwide, Right of Way Magazine casts a wide net, providing valuable information to roughly 10,000 subscribers involved in all facets of the industry.

DIGITAL FORMAT
Right of Way Magazine also publishes a digital edition, which not only increases its reach, but enables you to forward it to potential clients. Additionally, your ad will link directly to your website, generating even more exposure for your organization. View our online publication at www.rightofwaymagazine-digital.org

Average 10,000 readers per issue
Which is 25,000 including bonus distribution
THE RIGHT AUDIENCE

Right of Way Magazine reaches an international audience of professionals in both the public and private sectors. Ads placed in Right of Way Magazine reach an exclusive customer base – executives and managers who make essential hiring and purchasing decisions.

TARGETED CIRCULATION

Our readers, a group of multi-disciplined professionals, employed by private industry and government agencies, include:

- Acquisition Agents
- Appraisers
- Asset Managers
- Engineers
- Environmental Specialists
- Property Disposition
- Project Managers
- Real Estate Attorneys
- Relocation Assistance Agents
- Surveyors
- Title Experts
- Utility Managers

BONUS DISTRIBUTION

The bonus distribution of Right of Way Magazine at IRWA educational programs and other industry events increases the reach and frequency of your advertising message. On average, each magazine is passed on to 2.5 other professionals, giving Right of Way Magazine an extended circulation of nearly 25,000 readers.

INTERNATIONAL RIGHT OF WAY ASSOCIATION

IRWA is a not-for-profit association, serving professionals who acquire, manage and transfer the land rights needed for building and maintaining energy and transportation infrastructure. Recognized for their high ethical standards, IRWA’s nearly 10,000 members pursue ongoing training and professional development through courses, chapter meetings, seminars and annual conferences. Learn more at www.irwaonline.org

SOME OF OUR PARTNERS
ADVERTISING RATES (Price per issue)

<table>
<thead>
<tr>
<th>Size</th>
<th>Frequency</th>
<th>1x</th>
<th>3x</th>
<th>6x</th>
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<tbody>
<tr>
<td>Full Page</td>
<td></td>
<td>$3,280</td>
<td>$3,155</td>
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<tr>
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<td>$1,845</td>
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<td>$1,575</td>
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Add $500 for covers (inside front, inside back, outside back).

AD SIZES

<table>
<thead>
<tr>
<th>Size</th>
<th>Bleed (w x h)</th>
<th>Non-Bleed (w x h)</th>
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<tbody>
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<td>7.875 x 10.375</td>
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<tr>
<td>1/2 Page Vertical</td>
<td>4.375 x 11.125</td>
<td>3.5 x 10.375</td>
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<tr>
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<td>8.625 x 5.75</td>
<td>7.875 x 5.0</td>
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<tr>
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<td>2.875 x 11.125</td>
<td>2.375 x 10.375</td>
</tr>
<tr>
<td>1/3 Page Horizontal</td>
<td>8.625 x 3.75</td>
<td>7.875 x 3.25</td>
</tr>
<tr>
<td>1/4 Page</td>
<td>n/a</td>
<td>3.5 x 5.0</td>
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Trim size: 8.375” x 10.875
Bleed: 0.125”
Binding: Perfect bind

ADVERTISING CLOSING DATES

<table>
<thead>
<tr>
<th>Issue Insertion</th>
<th>Orders Due</th>
<th>Ad Material Due</th>
</tr>
</thead>
<tbody>
<tr>
<td>January/February</td>
<td>November 13, 2019</td>
<td>November 27, 2019</td>
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<tr>
<td>March/April</td>
<td>January 8, 2020</td>
<td>January 22, 2020</td>
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<tr>
<td>May/June</td>
<td>March 5, 2020</td>
<td>March 19, 2020</td>
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<tr>
<td>July/August</td>
<td>May 7, 2020</td>
<td>May 21, 2020</td>
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<tr>
<td>September/October</td>
<td>July 9, 2020</td>
<td>July 23, 2020</td>
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<tr>
<td>November/December</td>
<td>September 10, 2020</td>
<td>September 24, 2020</td>
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MATERIAL GUIDELINES

All ads must be in CMYK format (with black text, use CMYK Solid non-Registration Black) and must be high resolution with at least 300 dpi at 100%.

All fonts and images must accompany your ad. You may submit your ad in a pdf, jpg or tif format via email or CD/DVD.

Preferred layout programs are QuarkXpress, Adobe Illustrator and/or PhotoShop. Mac format is encouraged and preferred. We will make every attempt to use other ad layout programs.

AD PRODUCTION SERVICES

With the purchase of at least a three-time ad contract, we offer complimentary full service ad production capabilities. Contact us for more details!

INFORMATION AND SUBMISSIONS:
Ethel Navales
navales@irwaonline.org
310-538-0233, ext. 128

Payment

Published rates are based on customer supplying digital art and are subject to change without notice. Payment for all ads is due no later than 15 days following the invoice date. Late payments are subject to a finance charge at the rate of 1% per month.

Conditions

Positioning of ads is at the sole discretion of the Publisher, except where a preferred position has been requested and approved in advance. All advertising is subject to Publisher’s approval. IRWA reserves the right to reject advertising at any time and for any reason. This includes ads that are perceived as adversely affecting the goodwill or reputation of the Association or that appear to be in conflict with the Association or its members.
Advertiser

Contact Name

Contact's Email Address

Phone

Signature

Date

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**AD SIZE**

- Full Page
- 1/2 Page Vertical
- 1/2 Page Horizontal
- 1/3 Page Horizontal
- 1/3 Page Vertical
- 1/4 Page

**SPECIAL PLACEMENT**

- Outside Back Cover
- Inside Front Cover
- Inside Back Cover

**PRICE PER ISSUE**

**NUMBER OF ISSUES**

**TOTAL**

**DEPOSIT**

50% deposit is due at time of placement to secure ad position and rate.

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**FREQUENCY**

- 1x
- 3x
- 6x

**STARTING ISSUE**

- Month/Year

**ENDING ISSUE**

- Month/Year

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**PAYMENT INFORMATION**

Each ad will be invoiced separately

**SELECT PAYMENT METHOD**

- Credit Card
- Check
- Wire Transfer

VISA, MASTERCARD, AMEX, DISCOVER ACCEPTED

**NAME ON CARD**

**CARD NUMBER**

**CARD EXPIRATION**

**SIGNATURE OF CARDHOLDER**

**DATE**

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**BILLING INFORMATION**

**NAME**

**COMPANY**

**ADDRESS**

**CITY**

**STATE**

**ZIP**

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To secure ad placement, please return insertion form to Ethel Navales at IRWA Headquarters

BY EMAIL
navales@irwaonline.org

BY FAX
(310) 538-1471

BY MAIL
19210 S. Vermont Ave.
Building A, Suite 100
Gardena, CA 90248