

IRWA COURSES

CLASSROOM BASED

BASIC RIGHT OF WAY DISCIPLINES

100	Principles of Land Acquisition	2 days
102	Elevating Your Ethical Awareness	1 day
105	The Uniform Act Executive Summary	1 day

COMMUNICATION/NEGOTIATIONS

200	Principles of Real Estate Negotiation	2 days
201	Communication in Real Estate Acquisition	3 days
203	Alternative Dispute Resolution	2 days
205	Bargaining Negotiations	2 days
207	Practical Negotiations for U.S. Federal & Federally Assisted Projects	2 days
209	Negotiating Effectively with a Diverse Clientele	2 days
213	Conflict Management	1 day
215	ROW Acquisition for Pipeline Projects	2 days
218	ROW Acquisition for Electrical Transmission Projects	2 days
219	Introduction to Presentation, Instruction and Facilitation	2 days
225	Social Ecology: Listening to Community	1 day
230	Oil and Gas Land Basics & Related Surface Rights Issues	1 day
235C	The Canadian Oil & Gas Industry Overview	2 days

MANAGEMENT

303	Managing the Consultant Process	2 days
304	When Public Agencies Collide	1 day

APPRAISAL

400, 400C	Principles of Real Estate Appraisal	2 days
402	Introduction to the Income Capitalization Approach	1 day
403	Easement Valuation	1 day
406A	15-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice	2 days
406B	7-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice	1 day
409	Integrating Appraisal Standards	1 day
410	Reviewing Appraisals in Eminent Domain	1 day
413	Uniform Appraisal Standards for Federal Land Acquisitions	3 days
415	USPAP and the Yellow Book: A Guide to Understanding Their Relationship	1 day
417	The Valuation of Environmentally Contaminated Real Estate	2 days
421, 421C	The Valuation of Partial Acquisitions	4 days
431	Problems in the Valuation of Partial Acquisitions	1 day

RELOCATION ASSISTANCE

501	Residential Relocation Assistance	2 days
502	Non-Residential Relocation Assistance	2 days
503	Mobile Home Relocation	1 day
504	Computing Replacement Housing Payments	2 days
505	Advanced Residential Relocation Assistance	1 day
506	Advanced Business Relocation Assistance	2 days

ENVIRONMENT

600, 600C	Environmental Awareness	1 day
603, 603C	Understanding Environmental Contamination in Real Estate	1 day
604	Environmental Due Diligence and Liability	1 day
606, 606C	Project Development and the Environmental Process	1 day

PROPERTY/ASSET MANAGEMENT

700	Introduction to Property Management	2 days
701	Property/Asset Management: Leasing	2 days
703	Real Property/Asset Management	1 day

REAL ESTATE LAW

800, 800C	Principles of Real Estate Law	2 days
801	United States Land Titles	2 days
801C	Canadian Land Titles	2 days
802, 802C	Legal Aspects of Easements	1 day
803	Eminent Domain Law Basics for Right of Way Professionals	2 days
803C	Expropriation Law Basics for Right of Way Professionals	2 days
804	Skills of Expert Testimony	1 day

ENGINEERING

900, 900C	Principles of Real Estate Engineering	2 days
901	Engineering Plan Development and Application	1 day
902	Property Descriptions	1 day

SR/WA REVIEW STUDY SESSION

SR/WA: SR/WA Review Study Session		3 days
SR/WAC: SR/WA Review Study Session (Canadian)		3 days

ONLINE

BASIC RIGHT OF WAY DISCIPLINES

100	Principles of Land Acquisition
100	Principles of Land Acquisition (Spanish)
103	Ethics and the Right of Way Profession
104	Standards of Practice for the Right of Way Professional
105	The Uniform Act Executive Summary

COMMUNICATION/NEGOTIATIONS

Global I	International Real Estate
Global II	International Real Estate
200	Principles of Real Estate Negotiation
203	Alternative Dispute Resolution
205	Bargaining Negotiations
213	Conflict Management

MANAGEMENT

303	Managing the Consultant Process
304	When Public Agencies Collide
305	The 1-2-3's of Right of Way Project Management

APPRAISAL

400	Principles of Real Estate Appraisal
402	Introduction to the Income Capitalization Approach
403	Easement Valuation
406A	15-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice (<i>McKissock is the provider of The Appraisal Foundation's official online USPAP course</i>).
406B	7-Hour National USPAP Course Uniform Standards of Professional Appraisal Practice (<i>McKissock is the provider of The Appraisal Foundation's official online USPAP course</i>).
411	Appraisal Concepts for the Negotiator

RELOCATION ASSISTANCE

503	Mobile Home Relocation
507	Specialized Nonresidential Payments
520	Special Topics in Replacement Housing
521	Nonresidential Fixed Payments
530	The Business Move Process

ENVIRONMENT

600	Environmental Awareness
606, 606C	Project Development and the Environmental Process

PROPERTY/ASSET MANAGEMENT

700	Introduction to Property Management
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REAL ESTATE LAW

800	Principles of Real Estate Law
801	United States Land Titles
802	Legal Aspects of Easements

ENGINEERING

900	Principles of Real Estate Engineering
903	IKT/IRWA Underground Infrastructure Panorama

For descriptions and to find a class, visit www.irwaonline.org.



COURSES SCHEDULED

March 2020-May 2020

REGION 1

105 The Uniform Act - Executive Summary
Phoenix, AZ 3/26/2020-3/26/2020

105 The Uniform Act - Executive Summary
Martinez, AZ 5/7/2020-5/7/2020

205 Bargaining Negotiations
Los Angeles, CA 4/15/2020-4/16/2020

213 Conflict Management
Los Angeles, CA 3/19/2020-3/19/2020

213 Conflict Management
Reno, NV 5/18/2020-5/18/2020

400 Principles of Real Estate Appraisal
Alhambra, CA 5/13/2020-5/14/2020

403 Easement Valuation
Reno, NV 5/19/2020-5/19/2020

421 The Valuation of Partial Acquisitions
San Diego, CA 4/7/2020-4/10/2020

431 Problems in the Valuation of
Partial Acquisitions
Sacramento, CA 3/27/2020-3/27/2020

501 Residential Relocation Assistance
Alhambra, CA 4/1/2020-4/2/2020

501 Residential Relocation Assistance
San Diego, CA 5/14/2020-5/15/2020

504 Computing Replacement
Housing Payments
San Diego, CA 3/9/2020-3/10/2020

600 Environmental Awareness
San Diego, CA 5/11/2020-5/11/2020

603 Understanding Environmental
Contamination in Real Estate
Reno, NV 4/23/2020-4/23/2020

603 Understanding Environmental
Contamination in Real Estate
San Diego, CA 5/12/2020-5/12/2020

604 Environmental Due Diligence
and Liability
Reno, NV 4/24/2020-4/24/2020

604 Environmental Due Diligence and
Liability
San Diego, CA 5/13/2020-5/13/2020

900 Principles of Real Estate Engineering
Alhambra, CA 3/11/2020-3/12/2020

900 Principles of Real Estate Engineering
San Diego, CA 3/11/2020-3/12/2020

901 Engineering Plan Development &
Application
Phoenix, AZ 3/25/2020-3/25/2020

902 Property Descriptions
San Diego, CA 3/13/2020-3/13/2020

REGION 2

100 (2-DAY) Principles of Land Acquisition
Irving, TX 3/12/2020-3/13/2020

100 (2-DAY) Principles of
Land Acquisition
New Orleans, LA 4/15/2020 - 4/16/2020

201 Communications in R.E. Acquisition
Katy, TX 5/13/2020-5/15/2020

213 Conflict Management
Fort Worth, TX 4/1/2020-4/1/2020

215 Right of Way Acquisition for
Pipeline Projects
San Antonio, TX 5/14/2020-5/15/2020

219 Introduction to Presentation,
Instruction and Facilitation
Pasadena, TX 5/18/2020-5/19/2020

403 Easement Valuation
New Orleans, LA 4/17/2020-4/17/2020

421 The Valuation of Partial Acquisitions
Houston, TX 4/27/2020-4/30/2020

431 Problems in the Valuation of
Partial Acquisitions
San Antonio, TX 4/6/2020-4/6/2020

700 Introduction to Property/
Asset Management
San Antonio, TX 4/20/2020-4/21/2020

703 Real Property Asset Management
San Antonio, TX 4/22/2020-4/22/2020

800 Principles of Real Estate Law
San Antonio, TX 5/18/2020-5/19/2020

801 U.S. Land Titles
San Antonio, TX 3/2/2020-3/3/2020

802 Legal Aspects of Easements
San Antonio, TX 3/19/2020-3/19/2020

804 Skills of Expert Testimony
Fort Worth, TX 4/1/2020-4/1/2020

901 Engineering Plan Development &
Application
Richardson, TX 3/2/2020-3/2/2020

902 Property Descriptions
Richardson, TX 3/3/2020-3/3/2020

902 Property Descriptions
San Antonio, TX 5/12/2020-5/12/2020

REGION 3

501 Residential Relocation Assistance
Lincoln, NE 5/18/2020-5/19/2020

502 Non-Residential Relocation
Assistance
Lincoln, NE 5/20/2020-5/21/2020

901 Engineering Plan Development
& Application
Minneapolis, MN 3/17/2020-3/17/2020

REGION 4

100 (2-DAY) Principles of Land Acquisition
Hanover, MD 3/25/2020-3/26/2020

501 Residential Relocation Assistance
Chester, VA 5/21/2020-5/22/2020

506 Advanced Business Relocation
Assistance
Chester, VA 3/9/2020-3/10/2020

804 Skills of Expert Testimony
Wilmington, DE 4/22/2020-4/22/2020

REGION 5

406B 7 Hour National USPAP Course
Appleton, WI 3/4/2020-3/4/2020

502 Non-Residential Relocation
Assistance
Springfield, IL 3/16/2020-3/17/2020

502 Non-Residential Relocation
Assistance
Plainfield, IN 5/13/2020-5/14/2020

504 Computing Replacement
Housing Payments
Springfield, IL 3/18/2020-3/19/2020

603 Understanding Environmental
Contamination in R.E.
Plainfield, IN 3/16/2020-3/16/2020

604 Environmental Due Diligence
and Liability
Green Bay, WI 4/24/2020-4/24/2020

900 Principles of Real Estate Engineering
Alhambra, CA 3/11/2020-3/12/2020

900 Principles of Real Estate Engineering
San Diego, CA 3/11/2020-3/12/2020

901 Engineering Plan Development &
Application
Appleton, WI 3/3/2020-3/3/2020

902 Property Descriptions
Appleton, WI 3/4/2020-3/4/2020

SR/WA Review Study Session & Exam Ann
Arbor, MI 5/4/2020-5/6/2020

REGION 6

218 Right of Way Acquisition for
Electrical Transmission Projects
Birmingham, AL 5/5/2020-5/6/2020

403 Easement Valuation
Tuscaloosa, AL 3/4/2020-3/4/2020

421 The Valuation of Partial Acquisitions
Gastonia, NC 4/6/2020-4/9/2020

503 Mobile Home Relocation
Knoxville, TN 3/10/2020-3/10/2020

506 Advanced Business Relocation
Assistance
Flowood, MS 4/22/2020-4/23/2020

604 Environmental Due Diligence and
Liability
Reno, NV 4/24/2020-4/24/2020

604 Environmental Due Diligence and
Liability
San Diego, CA 5/13/2020-5/13/2020

801 U.S. Land Titles
Nashville, TN 4/21/2020-4/22/2020

REGION 7

102 Elevating Your Ethical Awareness
Seattle, WA 4/17/2020-4/17/2020

205 Bargaining Negotiations
Everett, WA 3/18/2020-3/19/2020

421 The Valuation of Partial Acquisitions
Helena, MT 4/14/2020-4/17/2020

600 Environmental Awareness
Vancouver, WA 4/2/2020-4/2/2020

603 Understanding Environmental
Contamination in Real Estate
Vancouver, WA 4/3/2020-4/3/2020

604 Environmental Due Diligence
and Liability
Seattle, WA 3/13/2020-3/13/2020

700 Introduction to Property/Asset
Management
Spokane, WA 4/22/2020-4/23/2020

700 Introduction to Property/Asset
Management
Anchorage, AK 5/18/2020-5/19/2020

703 Real Property Asset Management
Anchorage, AK 5/20/2020-5/20/2020

800 Principles of Real Estate Law
Boise, ID 3/12/2020-3/13/2020

800 Principles of Real Estate Law
Portland, OR 5/7/2020-5/8/2020

SR/WA Review Study Session & Exam
Tacoma, WA 3/23/2020-3/25/2020

SR/WA Review Study Session & Exam
Anchorage, AK 4/22/2020-4/24/2020

REGION 8

100 (2-DAY) Principles of
Land Acquisition
Mississauga, ON 3/25/2020-3/26/2020

219 Introduction to Presentation,
Instruction and Facilitation
Niagara Falls, ON 4/22/2020-4/23/2020

235C Canadian Oil and Gas Overview
Peterborough, ON 3/25/2020-3/26/2020

800C Principles of Real Estate Law
Moncton, NB 5/7/2020-5/8/2020

804 Skills of Expert Testimony
Niagara Falls, ON 4/23/2020-4/23/2020

902 Property Descriptions
Brampton, ON 3/11/2020-3/11/2020

SR/WAC Review Study Session & Exam
Niagara Falls, ON 4/21/2020-4/23/2020

100 (2-DAY) Principles of Land Acquisition
Salt Lake City, UT 5/14/2020-5/15/2020

REGION 9

200 Principles of R. E. Negotiation Salt Lake
City, UT 4/2/2020-4/3/2020

209 Negotiating Effectively with
a Diverse Clientele
Taylorsville, UT 3/12/2020-3/13/2020

400 Principles of Real Estate Appraisal
Brighton, CO 3/19/2020-3/20/2020

604 Environmental Due Diligence
and Liability
Albuquerque, NM 4/16/2020-4/16/2020

700 Introduction to Property/Asset
Management
Glenwood Springs, CO 3/26/2020-3/27/2020

703 Real Property Asset Management
Glenwood Springs, CO 3/30/2020-3/30/2020

900 Principles of Real Estate Engineering
Aurora, CO 5/21/2020-5/22/2020

REGION 10

100 (2-DAY) Principles of Land Acquisition
Surrey, BC 4/30/2020-5/1/2020

235C Canadian Oil and Gas Overview
Surrey, BC 4/27/2020-4/28/2020

421C The Valuation of Partial Acquisitions
Edmonton, AB 3/3/2020- 3/6/2020

604 Environmental Due Diligence and
Liability
Surrey, BC 4/29/2020-4/29/2020

900C Principles of Real Estate Engineering
Regina, SK 3/12/2020-3/13/2020

901 Engineering Plan Development &
Application
Calgary, AB 3/26/2020-3/26/2020

902 Property Descriptions
Calgary, AB 3/27/2020-3/27/2020

Please visit irwaonline.org to view course details and to find other courses scheduled around you.